# **Exfermine**



ACCREDITATION MANUAL AUSTRALIA

## **Exterminex About**

The Exterminex<sup>™</sup> termite baiting system and highly attractive termite bait formulated in Australia provides the professional pest control operator an affordable and superior product with complete freedom of use for Stage 1 Treatment or Stage 2 Management without any site fees.

The Exterminex<sup>™</sup> stage 2 management system consists of an 80mm easy and ready to install IG (In Ground) stations loaded with kiln dried Radiata Pine and also Tasmanian Oak interceptors (DUO Timber). The system is also supplied with cellulose sand sleeves to prevent debris entering stations and also works as an attractant. The ready to install kit comes as 16 stations per box. Other components include in-concrete pot covers, augers, replacement timber and extractors.

Exterminex<sup>™</sup> is one of the most attractive termite baits available, containing highly refined most preferred natural form of alpha cellulose matrix, bait fortified with alluring compounds and feeding stimulants.

Subterranean termites do not show reluctance or hesitation on Exterminex<sup>™</sup>. Termites will find their way into the Exterminex<sup>™</sup> bait station instead of foraging on the existing food source (infested property structure or wood source).

Exterminex<sup>™</sup> bait is a powerful tool for the professional pest controller as you can have confidence that the bait will be taken every time and colony elimination is achieved, lowering your risk of reinfestation at stage 1 treatment. Exterminex<sup>™</sup> is only available to licensed pest control operators through Globe Pest Solutions.

Exterminex<sup>™</sup> is a multi national company having supplied professional PCOs in Australia, Hong Kong, China, Malaysia, Philippines, United Arab Emirates, Israel, Thailand, Pakistan and more since 2011 and is now one of the biggest suppliers of quality termite bait and baiting products world wide.





YOUR TRUSTED BRAND IN TERMITE PROTECTION www.exterminex.com.au

## ✓ Complete Range

Exterminex<sup>™</sup> termite baiting system provides a complete range of products to professional pest control operators. The Exterminex<sup>™</sup> system consists of in-ground monitoring stations, above-ground bait stations and Exterminex<sup>™</sup> termite bait for total solution and a colony elimination program.



#### ✓ Ease of Handling and Quality Product

Exterminex<sup>™</sup> is delivered in professional packaging for ease of handling. Baits are individually sealed in 100g portions to ensure freshness and palatability. All Exterminex<sup>™</sup> baits are individually bar coded to prevent black market sale.

#### ✓ Simplicity In installation

Quick and precise installations to meet property owners' and pest controllers needs and requirements, minimal interruption to the owners' property with less time paying someone to install. The system is not time consuming to install. 80mm diameter stations also ensures ease digging holes.

#### ✓ Quality System & Components

When installing Exterminex<sup>™</sup>, Your customer will see the quality of the product compared to other systems. Exterminex<sup>™</sup> stations are durable and long lasting. Exterminex<sup>™</sup> monitoring wood blocks and monitoring stations are available as options for detecting early termite foraging activity within the perimeter of the property.

Monitoring luring wood blocks are specifically manufactured using termite prone timber that is attractive to termites. In general, protection against damage by termites on a cellulose-based material is safer and focuses on colony elimination where traditional chemicals may not. This lowers the risk of reinfestation.



## READY TO INSTALL RTI - DUO 80MM IN GROUND MONITORING SYSTEM



# EASY 3 STAGE INSTALL

80mm In Ground Bait Station provides a 3-Quick stage install. Clip, Slip & Drop.

> Duo Timber Type Pinus Radiata and Eucalyptus Regnans Soft wood and Hardwood.

Kits of 16 are pre loaded with timber, sand sleeve attractant and a durable notice



## ✓<u>100% Effective</u>

No bait shyness, consistent efficacy resulting in fewer revisits and reworks. Exterminex<sup>™</sup> has a 99% strike rate if installed as per the manufacturers recommendations. Subterranean termites do not show reluctance or hesitation on Exterminex<sup>™</sup> due to the pure form non-bleached bait matrix that also contains feeding stimulants and attractants.

## ✓ <u>Timber Secure Rapid Approved Insurance</u>

Exterminex<sup>™</sup> is Rapid Insurance approved for the Timber Secure \$100,000 warranty to Rapid insured customers. Contact Rapid Solutions for further details.

#### ✓ <u>ServiceM8 Integration</u>

Exterminex™ provides baiting system inspection forms and templates for ServiceM8.



## ✓ Training & Site Tenders

Exterminex<sup>™</sup> takes training and company development seriously. Exterminex<sup>™</sup> provide bi annual workshops that can assist with staff training and development. Exterminex<sup>™</sup> can assist our dedicated clients with onsite tenders to help your company win quotes. In addition our in house entomologist is on hand to help with any questions.

## ✓ <u>Highly Palatable</u>

Once termites start feeding on Exterminex<sup>™</sup>, they will not be able to resist. Exterminex<sup>™</sup> is one of the highest palatable baits on the market. This is due to our unique brown natural bait formulation. Exterminex<sup>™</sup> is giving PCOs the confidence again to use bait to treat termites at initial stages knowing when they return, the bait is consumed.



## ✓ Colony Elimination

Typically eradicates termite by eliminating the colony within 4 to 16 weeks. Exterminex<sup>™</sup> complies with Australian Standard AS3660 and prioritises colony elimination. Exterminex<sup>™</sup> can guarantee your treatment "Takes it back to the nest". Obtaining colony elimination will provide confidence in reducing the risk of re infestation or locking termites into the structure.

## ✓ <u>No Site Fees & Freedom of Use</u>

With Exterminex<sup>™</sup>, we do not charge for site fees. We encourage and promote colony elimination in any stage. We believe it is important to obtain colony elimination first and then it is up to the professional operator who they share their database with and how they protect structures afterwards.



## ✓ <u>Safe & Environmentally Friendly</u>

Exterminex<sup>™</sup> contains a very specific and proven active chlorfluazuron, highly effective against infesting termites only. It has extremely low mammalian toxicity; accidental poisoning during handling and installation is virtually impossible.

Exterminex<sup>™</sup> bait is targeted specifically against subterranean termites. Please refer to our label on how to safely apply and use the product.

## **System Installation & Management**

The Exterminex<sup>™</sup> termite management system is provided in packs of 16 ready to install. The system also includes 2 timber interceptors per station. The timber interceptors are kiln dried 1 hardwood and softwood) that is highly palatable to subterranean termites species in Australia.

The Exterminex<sup>™</sup> baiting system is 80mm an ideal size that is easy to install and maintain. The Exterminex<sup>™</sup> system has large round holes that provide exposure to the timber. In addition Exterminex<sup>™</sup> baiting stations come packed with a sand sleeve that will help settle soil during the first few months of install, prolong the life of the timber, keep soil out and also encapsulate the station acting as an attractant. Tests have concluded that stations installed with the Exterminex sand sleeves attract more termites, quicker.

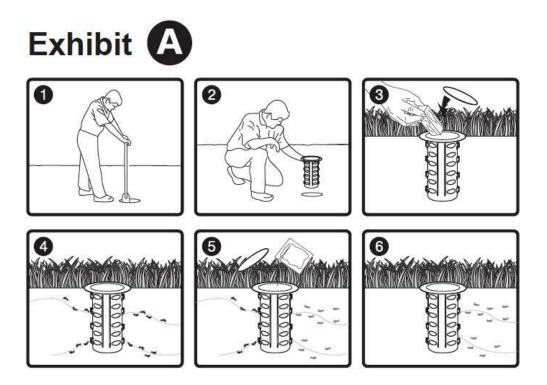


Exhibit **A** is an illustration of how our Exterminex<sup>™</sup> In Ground (IG) Bait Station is being installed around your building. Approximately 3 meters apart surrounding your home. Once this has been installed, monitoring then begins.

The Exterminex<sup>™</sup> system requires inspections every 6-8 weeks and once termites are intercepted the bait is installed. The system is installed in 3MT intervals. Exterminex<sup>™</sup> provide an auger for installing the stations.

## ✓ Critical Notes When Monitoring.

- Use an auger to install the stations every 3 meters around the structure just out from the drip line. If concrete is present you can core drill the concrete and install an Exterminex™ IC pot covers.
- Always replace the timber every 6 months and use the extractor tool to clean stations. Termites will not consume the timber if it is too decayed and or waterlogged. A simple zip tie can be installed to the timber to allow ease of removal.
- Always install the stations below soil surface. This will ensure ants and other insects do not enter the stations. If ants are identified an ant gel application to the top and around the station can be carried out.
- Always keep track of monitoring. Exterminex<sup>™</sup> provide monitoring templates and is also compatible with ServiceM8 integration.
- Inspections should be carried every 6-8 weeks.
- Always replace damaged or missing stations.
- Advise the client where you have installed the system as so that they know what to look out for when mowing or lawn care. Always make sure you tell the client not to open or interfere with the stations.



## **Bait Installation, Storage & Management**

When storing Exterminex<sup>™</sup> bait and timber you must not store the products in your chemical cabinet with other chemicals as the odours and particles from your general pest products can cross contaminate the bait rendering it ineffective. Exterminex<sup>™</sup> products should be stored in an airtight container, locked in a dark cool place that complies with current legislation.

It is very important that when installing Exterminex<sup>™</sup> bait that your hands are clean and you are wearing gloves. Personal hygiene is extremely important. Odours from food, cigarettes smoke or even chemicals from previous pest control treatments must not cross contaminate the bait.

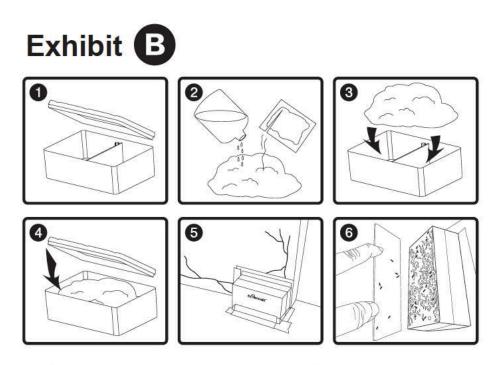


Exhibit **B** represents our Exterminex<sup>™</sup> Above Ground (AG) Bait Station. Simple and easy 6 step procedure to install on infested walls or fixtures. Soon enough, termites will start entering and feeding on our unique and proven termite bait.

Some species of termites such as coptotermes acinaciformis have known to empty a 100g bait box in approximately 7 days. It is important to ensure more than 1 bait is installed with visits not extending more than 14 days. In some situations the bait boxes can be doubled up with twice the amount of bait installed with 2 stations attached together.

In some instances some species of termites such as coptotermes frenchi spp. and schedorhinotermes spp. Can be slow feeding. It is important also in this instance to ensure as many baits are installed and patience is maintained. Mould is a common part of the baiting process and baits should not be discarded if blue or red mould is identified. Ensure you notify the client where the bait boxes are and not to disturb.

## ✓ Critical Notes When Installing Exterminex AG Bait

- You must use 180mm 250mm of de-mineralised water or battery water to form a consistent dough. DO NOT USE tap, filtered or mineral water. Nasutitermes will prefer a dryer mix.
- Mix the bait and keep it in the bag when applying. This will keep the moisture in the bait and stop it drying out and running. Use a Stanley<sup>™</sup> blade to cut a small hole in the bag and apply directly to the termite workings or lead as gently as possible. A drip tray can also be installed below the box.
- Use tear-able cloth tape to seal the bait bag at the opening and also to affix stations to prevent also light entering the stations.
- Inspect AG stations every 2 weeks and 3 weeks once intoxication is observed. Bait boxes can be double stacked to apply twice the bait.
- Do not discard bait if red or green mould is identified at later stages, If black mould is identified at first visit and termites have not taken to the bait it could indicate cross contamination or may be installed in the wrong are where worker termites are not feeding. Simply remove and replace the bait or relocate to a hot spot.
- Personal hygiene is important. Always wash your hands, wear fresh gloves when applying the bait and store the products away from things that may contaminate such as chemicals. Do not smoke with gloves on.



- Colony elimination signs are when soldier caste out numbers worker caste, mites and flies appear, alates group in the AG stations.
- Always remove the AG stations and clean the area once complete.
- Carry out a termite inspection in accordance with AS3660 prior to installation also using a termite radar device or non invasive tool to detect areas "hot spots" to apply baits. These should not be areas where damage is identified and no termites.
- Always keep track of monitoring times to ensure you do not fail to maintain feeding.
- Never split a bag and use some bait here and some there. A typical site should have 3-6 Stations installed.
- Never mix Exterminex<sup>™</sup> bait with other brands of bait or chemicals.
- Never use Exterminex<sup>™</sup> bait that was not purchased direct from Globe Distribution Australia. All Exterminex<sup>™</sup> bait is individually bar-coded.
- Be patient with baiting, once you achieve colony elimination using Exterminex<sup>™</sup> bait prior to installing any form of termite management system in accordance with AS3660, you have reduced the risk of re infestation for your client by the safest and most professional way possible.

	mineX 🖫	Termite Managemen In accordance with Australian Standard AS36 mile management Part 2. In and around existing but	60.2-2017
ertificate of Installation	/ Reference No:	Date of Commencement	1 1
Property Address			
Extermin	ex In Ground Baiting (*System)	In Ground In Concrete	
DO NOT D	STURB THE UNITS / R	REPORT ANY PROBLEMS PRO	MPTLY
The Exterminex system interference by unskiller every month and a half, be done during warmer Contact your Installer in When the inspector reco	I persons may prevent success. Ins This frequency will be varied as ne months, after bait is added or when imediately if the site is subject to di- ognises appropriate evidence of term is will normally be replaced every you private and the subjections of the system of maintenance inspections of the system of the system of	ntained by a suitably trained and skilled person, spections will normally be occurring, as contracter cessary, for example, more frequent inspections the risks are assessed as very high. sturbance such as earthworks, fire, flooding or pe mile activity, the Exterminex bait will be applied. ear and more frequently where there is excessive ystem, full inspections of the structures at risk are inspections by a competent person as not more to	may esticide. e decay or mould.
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EXTERMINEX is used in AUSTRALIA, CAMBODIA, MALAYSIA, HONG KONG, PAKISTAN, THE PHILIPPINES, SINGAPORE, THAILAND



#### PRODUCT DESCRIPTION AND IMAGES



#### Above ground bait station box

Product consist of base unit, cover, divider and 2-piece security screws 36 stations per box



#### Above ground bait station each

Product consist of base unit, cover, divider and 2-piece security screws Sold individually



#### In-ground bait station (80mm) Ready To Install Kit RTI -DUO

Product consist of cover, base unit, timber pre loaded, sand sleeve attractant and a durable notice 16 stations per box



In-ground bait station (80mm) Replacement Product consist of cover, base unit 16 stations per box



#### In-ground interceptor/ wood (80mm)

Product consist of a 2-piece luring wood impregnated with luring compound 16 sets/box



#### Key Opener

Specially designed, tamper proof In-Ground bait station cover opener Sold individually



#### In Concrete Pot Cover

Specially designed stainless steel In Concrete Pot Cover for cemented grounds Sold individually



#### IG Sleeves Replacement In-Ground sleeves specifically designed to prolong wood shelf life Sold in 16 per pack



DNA Test Kit DNA Diagnostic Kit to prove with science Box of 30 vials



#### Trekker Bait Night Eye Product consists of 1 AG station and 50g Exterminex<sup>™</sup> bait with 0% Active with fluorescent properties 1 Above ground station with bait



#### Exterminex™ Bait

Highly palatable natural form cellulose termite bait with active chlorfluazuron also containing alluring compounds and feeding stimulants. 3KG Box with 30 X 100G Portions

#### PROVEN. SAFE. GREEN. TRUSTED



#### or visit us at www exterminex com au.

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